



Exporting report

Criteria	units	Nov 2018	Nov 2019	% change	11 months 2018	11 months 2019	% change	2019 Guidance	% Guidance
Export value	USD Million	66,51	53,20	-20,01%	679,39	603,26	-11,2%	850	70,97%
USA	USD Million	26,84	17,80	-33,68%	281,10	233,70	-16,86%		
Japan	USD Million	13,70	14,08	+2,77%	136,37	123,88	-9,16%		
Europe	USD Million	4,83	4,98	+3,11%	60,09	69,78	+16,13%		
Korean	USD Million	7,01	3,91	-44,2%	45,87	35,05	-23,59%		
Others	USD Million	14,14	12,45	-0,5%	155,97	140,85	-9,69%		
Export volumes	tons	6.043	4.634	-23,32%	61.381	54.076	-11,90%	77,400	69,87%
Signed contract value	USD Million	38,94	25,58	-34,30%	777,14	635,50	-18,23%	850	74,76%
Signed contract volume	tons	3,318	2,444	-26,34%	71,010	57,112	-19,57%	77,400	73,79%

KEY HIGHLIGHT

- ❖ Due to unfavorable material situation in this year, there was a limit in signing more contracts in Quarter 3,4. From now until the end of the year, MP continues to complete all the signed contracts, focusing on speeding up the construction of high-tech farming areas, in order to be well-prepared and be more active in the source of raw shrimp for the processing in the next year.

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