



## Exporting report

Criteria	units	June 2018	June 2019	% change	6 months 2018	6 months 2019	% change	2019 Guidance	% Guidance
<b>Export value</b>	USD Million	57,66	61,10	+6%	283,62	286,14	+1%	850	33%
USA	USD Million	25,16	27,71	+10%	98,93	110,85	+12%		
Japan	USD Million	13,23	13,92	+5%	64,72	55,01	-15%		
Europe	USD Million	4,34	6,19	+43%	31,16	38,45	+23%		
Korean	USD Million	3,41	1,95	-42%	22,55	18,40	-18%		
Others	USD Million	11,52	11,34	-2%	66,25	63,43	-1%		
<b>Export volumes</b>	tons	5.281	5,704	+8%	24.820	25,658	+3%	77.400	33%
<b>Signed contract value</b>	USD Million		141,20			425,83		850	50%
<b>Signed contract volume</b>	tons		13.403			38.404		77.400	50%

## Key highlight

- ❖ Contracts in June continue to increase, total value of signed contracts reached 141 millions USD, total volume is 2 times beyond the capacity of Minh Phu factories
- ❖ As the end of June, total value of signed contracts is 425 millions USD, reached 50% compared to the 2019 plan.
- ❖ In the next coming months, the orders will continue to go up due to the purchasing season, at the present Minh Phu strongly focuses to produce and finish all the customers' orders.

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