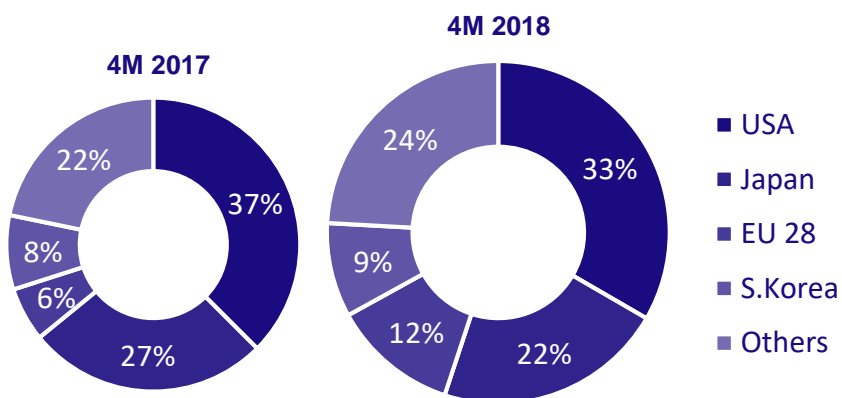


EXPORT REVENUE

USD m	Apr 2017	Apr 2018	Growth	4M 2017	4M 2018	Growth	Full-year guidance
Export revenue	49.6	49.5	-0.3%	163.9	172.1	5.0%	800.0
USA	21.2	15.4	-27.2%	61.5	57.4	-6.6%	
Japan	13.0	15.0	15.1%	43.6	37.4	-14.4%	
EU 28	1.8	6.8	283.3%	9.8	20.5	109.9%	
South Korea	4.0	3.3	-16.8%	13.4	15.3	14.3%	
Others	9.7	9.0	-7.6%	35.7	41.5	16.4%	
Export volume (tons)	3,890	4,360	12.1%	12,953	14,901	15.0%	63,000

EXPORT REVENUE BY COUNTRY



OPERATIONAL HIGHLIGHTS

- ❖ Thanks to a widespread adoption of new high-tech shrimp farming techniques, Vietnam's shrimp production exceeded its combined processing capacity for the first time in 2018. With this, shrimp material prices in Vietnam have reduced to a point where it is now on par with other major exporters including India and Indonesia. This will greatly benefit shrimp processors in Vietnam, including MPC, as this allow more competitive pricing and better profit margins.
- ❖ Shrimp prices are expected to recover soon as major buyers start to order shrimp for year-end remands. MPC's export order reached USD58mn in May 2018, and is expected to rise further toward the year-end.

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